

Message Text

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51

ACTION SMI-01

INFO OCT-01 EUR-12 ISO-00 OES-05 FSE-00 ABF-01 RSC-01 /021 W

----- 114177

P R 191540Z DEC 74

FM AMEMBASSY BELGRADE

TO SECSTATE WASHDC PRIORITY 1521

INFO AMCONSUL ZAGREB UNN

UNCLAS BELGRADE 6341

E.O. 11652: N/A

TAGS: OSCI, YO

SUBJECT: SFCP/SMITHSONIAN - SALE OF R/V PHYKOS

REF : A. CONROY (SMI) - MILLS TELECON OF DEC 17

B. STATE 273106

1. SCIATT INFORMED INKOBROD (MR. JOZO LUCIC) IN ACCORDANCE
REF (A) THAT PHYKOS VALUED BY SMITHSONIAN AT "MORE THAN 45,000
DOLLARS". LUCIC SAID INKOBROD WOULD RESPOND ON DEC. 23 WHEN
KALODJERA RETURNS FROM TRIP.

2. SCIATT ASLO HAS LETTER DATED DEC 14 FROM
PFEUFFER RESPONDING TO SMITHSONIAN PRICE OF
45,000 DOLLARS, AND CONDITIONS SET FORTH IN
REF (B). PFEUFFER WRITES HE "ASTONISHED" BY
"NEW PRICE" BUT CONTINUES TO DESIRE SEA
TRIAL AND IF ALL EQUIPMENT WORKS
SATISFACTORILY HE WILL PAY FULL COSTS OF TRIAL.
HE GOES ON QUOTE IF I FURTHER DECIDE
WITHIN TEN DAYS AFTER TRIAL TO BUY THE
VESSEL I WOULD OFFER ANOTHER 40,000 RPT
40,000 DOLLARS (EMBASSY COMMENT: "ANOTHER"
PRESUMABLY MEANS IN ADDITION TO COST OF
SEA TRIAL) IN ADDITION. SHOULD THE OWNER
NOT AGREE WITH THIS OFFER I AM NO
MORE INTERESTED IN THIS OBJECT (SIC) UNQUOTE.

3. PFEUFFER LETTER ALSO OFFERS QUOTE FOR THE
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SEA TRIAL COST I WOULD SUGGEST TO OPEN

A LETTER OF CREDIT EITHER TO EMBASSY OR
INKOBROD FAVOR COVERING ESTIMATED AMOUNT.
IF YOU CONFIRM PLEASE GIVE ME THE BANKER'S
ADDRESS. THE INSURANCE (100,000 DOLLARS
LOSS 500,000 DOLLARS DAMAGE QUESTION
MARK) I WOULD COVER HERE IN GERMANY
AND I WOULD SEND YOU THE POLICY IN
TIME UNQUOTE.

5. EMBASSY REQUESTS SMITHSONIAN ADVICE ON
(A) FACT THAT PAYMENT BY PFEUFFER OF SEA
TRIAL IS CONDITIONAL, DEPENDING ON SATISFACTORY
RESULTS. EMBASSY SUSPECTS PFEUFFER
HAS SIMPLY MADE A MISTAKE, BUT WISHES
TO BE PREPARED IN CASE HE REALLY MEANS THIS.
(B) OFFER OF 40,000 DOLLARS WHICH IS
LESS THAN 45,000 MINUS SEA TRIAL
AND INSURANCE COSTS.

(C) ADEQUACY OF AMOUNT AND KIND OF INSURANCE.

5. EMBASSY PREFERS THAT PFEUFFER MAKE
ALL FINANCIAL ARRANGEMENTS FOR SEA TRIAL
DIRECTLY WITH INKOBROD WITHOUT ANY USG
INVOLVEMENT, IF SMITHSONIAN CONCURS.

6. EARLIEST RESPONSE BY SMITHSONIAN
WOULD BE HELPFUL.
TOON

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